



Summit Fertilizers **Products & Services Guide**



Why choose Summit

At Summit, we're committed to helping WA farming communities prosper by delivering premium fertilizers and expert technical advice tailored to your farming operation.

Our highly experienced, Fertcare-accredited Area Managers, together with our dedicated Field Research team, take the time to understand your soil, crops and plant nutrition. By working alongside you, we provide practical, science-based fertilizer recommendations that deliver real value on-farm.

Our goal is to give you the confidence to apply the right nutrients, at the right time, in the right place; maximising productivity, profitability and long-term sustainability.

Contacts and Depots

Kwinana Sales Office

Freecall: **1800 198 224**

Email: **sales@summitfertz.com.au**

Head Office: **(08) 9439 8999**

Kwinana

Phone: **1800 199 331**

weighbridge@summitfertz.com.au

Geraldton

Phone: **9960 8100**

geraldton@summitfertz.com.au

Bunbury

Phone: **9724 2700**

bunbury@summitfertz.com.au

Albany

Phone: **6819 6300**

albany@summitfertz.com.au

Esperance

Phone: **9076 4100**

esperance@summitfertz.com.au



FERTCARE®

Fertcare accredited and audited

Keeping it Local

Our Area Managers live and work in the communities they support, combining local insight with extensive agricultural expertise to deliver practical, tailored recommendations that help you make confident, informed decisions.

Geraldton Depot



Geraldton
Murray Simkin
0429 947 919



Coorow
Juliet McDonald
0429 945 332



Moora
Alana Alexander
0417 490 047



Wongan Hills
Saritha Williams
0429 579 541



Kellerberrin
Tracey Hobbs
0429 470 007



Merredin
Kobus Marais
0427 766 508

Kwinana Depot



Williams
Garan Peirce
0427 788 521



Northam
David Armstrong
0477 109 545



Corrigin
Steve Cooke
0429 934 243



Narrogin
David Hull
0477 923 684



Lake Grace
Brett Coxon
0427 766 506



Esperance (West)
Matt Ryan
0408 092 355



Esperance (East)
Nick Donkin
0428 715 045

Bunbury Depot



Bunbury
Ralph Papalia
0427 766 535



Kojonup
Chloe Turner
0447 469 245



Albany (West)
Mark Ladny
0498 223 421



Albany (East)
Andrew Wallace
0427 083 820

Albany Depot

Esperance Depot

inSITE: Industry leading analysis

Summit inSITE is our industry-leading, FertiCare-accredited soil and plant analysis program, delivered by our experienced Area Managers.

Your soil and plant test results are interpreted by your local Area Manager, providing more than just raw data. You'll receive tailored recommendations designed to deliver the nutrients needed to achieve your target yields.

Every report is backed by our extensive Field Research program and the local knowledge of your Area Manager, combining science with practical, on-farm experience to deliver recommendations you can trust.

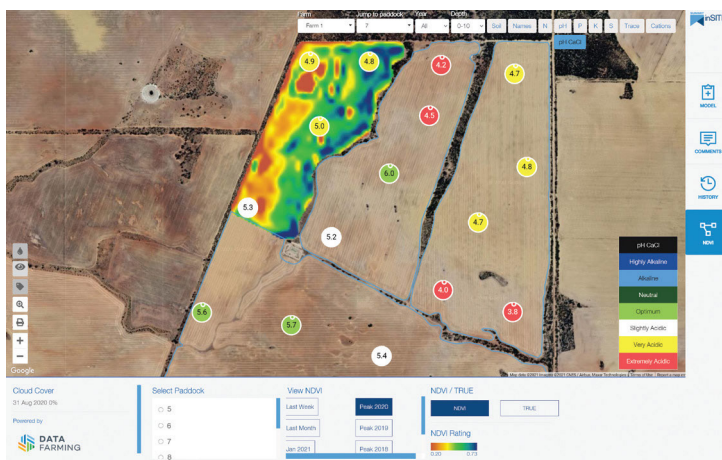
Key Benefits of Summit Soil and Plant Analysis

- Independent laboratory.
- Rapid turnaround times.
- Wide range of analytes measured.
- View and download your results on SummitConnect.
- Customer owned data.

Trend Maps

Our trend maps allow a visual interpretation of soil test results across different depths and growing seasons, all so you can get a better idea of how your farm is performing over time. Through SummitConnect, our online customer portal, you can view trend maps from the comfort of your own home.

As part of our collaboration with DataFarming, we've integrated NDVI biomass satellite imagery into our trend maps, allowing our Area Managers and clients to pinpoint on-ground issues and better identify areas in paddocks for soil and plant testing.



A Summit Trend map, with Paddock boundaries, showing soil test pH results at 0-10cm overlaid with NDVI satellite imagery.

SummitConnect



SummitConnect is available on the Summit Fertilizers App. Scan the QR code to download the app today.

A Simple & Convenient Way to Oversee your Fertilizer Transactions

The user-friendly interface allows customers to view:

- Orders – See details of all of your orders with Summit, including collection month and payment terms.
- Collections – View individual fertilizer collections, download loading and weight dockets.
- Transactions – Review your payments, credit limit, monthly statements and download your tax invoices.
- Emissions – Monitor your carbon footprint with this new feature.

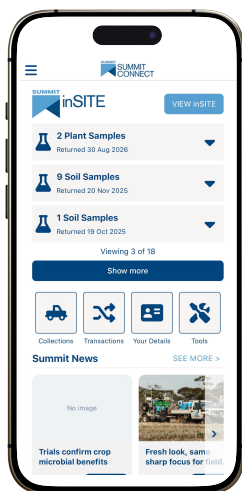
Your inSITE Reports Available Anytime & Anywhere

With SummitConnect, you can view your entire soil and plant test history, including recommendation reports in one place and trend maps that visualise soil nutrient movements.

In-Season NDVI images are available through our partnership with DataFarming. Ultimately it's about providing our customers with accurate data, in the most accessible way, enabling them to make better decisions on fertilizer inputs for next season and beyond.

Sign Up Today

Signing up for SummitConnect is easy. Get in touch with your local Area Manager to register and find out more.



Your essential agronomy tools, all in one place

- Access SummitConnect anytime, anywhere
- Latest Summit News and industry updates
- Product analysis and bulk density information
- Liquid fertilizer compatibility table
- Built-in application rate converter
- Litres-to-tonnes conversion tool

Our **research**, your results

Summit's field research program covers the length and breadth of the entire Western Australian agricultural area.

The direction of Summit trial work is largely driven by grower needs and questions. The Field Research team enjoys working alongside farmers and collaborating with grower groups and research organisations to get the most out of our trials.

Our field research provides fresh data that is used to improve products, and support interpretation of results in inSITE – our soil and plant testing decision support system. The information also helps Area Managers to stay up to date and work with customers to choose the best fertilizer strategy.

For more information about our field research and how it can benefit you, speak to your local Area Manager.

You can also view our trial results on summitfertz.com.au/field-research



In-Field Monitoring

Our range of in-field monitoring tools enables decisions to be made to both reduce risk and optimize growth and yield.

Fuel Gauges

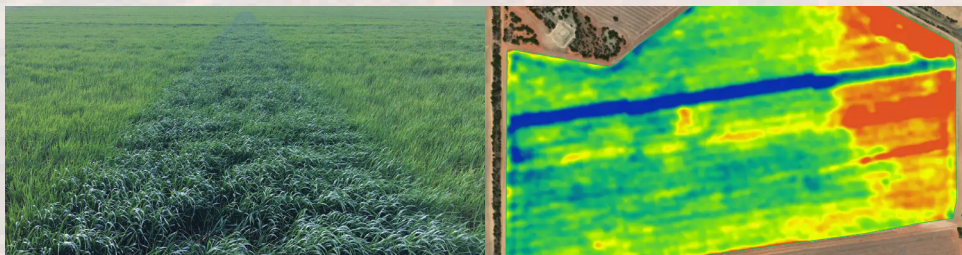
A fuel gauge is a strip placed in the paddock (typically 2m x 100m) containing a non-limiting rate of a specific nutrient. Applied across a wide range of crops & pastures, these are a way to monitor in-season nutrients and are assessed throughout the growing season by our Area Managers.

Nitrogen is the most common fuel gauge and is used to determine N requirements for the current season by combining NDVI with Summit's in-season N Calculator. They are also an excellent plant sampling site for determining 'hidden hunger' and guiding nutrition strategies for following seasons.

SaT Gauges

SaT Gauges are farmer applied nitrogen fuel gauges (with a boomspray or spreader) that ideally cross several different production zones.

These are assessed using satellite NDVI and give a broader picture of nutrition requirements, with the added benefit of on-farm assessment at harvest via yield maps



CropX

CropX integrates soil sensor technology with digital platforms to help growers better understand and utilize available soil moisture. The hardware includes soil sensors, rain gauges and weather stations; data is able to be viewed by growers via desktop or App, helping make smarter decisions.



Product Range

Products	Nutrient Content (%)										Bulk Density	
	N	P	K	S	Ca	Mg	Cu	Zn	Mo	Mn	(t/m ³)	
CROPPING RANGE												
Activate	11.1	22.7		1.9			0.10	0.20				0.95
AIIMAP	14.1	14.2		8.4								0.98
AIIMAP & Zn	13.8	14.2		8.2				0.20				0.98
ALLRich	16.0	8.7		12.5								1.00
AIIRich TE	15.9	8.6		12.4			0.10	0.20				1.00
AIIStar	14.0	14.2		8.2			0.10	0.20				0.98
Cereal	12.7	18.0		5.4			0.10	0.20				0.97
CropRite	13.2	17.7		6.5								0.96
CropStar	15.0	14.0		10.4								0.97
CropYield	17.9	19.9		1.6			0.05	0.10				0.97
DAP	18.0	20.0		1.7								0.97
DAP Special	17.2	16.1		5.1			0.07	0.13				0.98
DAP Trace	17.8	19.8		1.5			0.10	0.20				0.97
Gusto	10.0	12.0	12.0	6.5			0.10	0.20				1.12
GustoGold	10.1	13.1	10.8	6.0			0.11	0.21				1.10
GustoRich	11.2	11.3	9.6	7.7			0.10	0.20				1.10
GustoStar	10.3	14.7	9.0	5.3			0.10	0.20				1.08
Legume	10.1	20.5		3.5						3.00		0.98
Legume K	7.3	14.8	12.5	3.2						3.00		1.01
Legume Plus	9.0	18.2		5.1						6.00		1.00
MAP 11-52	11.2	22.8		1.9								0.95
MAP Manganese	11.1	22.6		2.1						0.32		0.95
MAPRite	12.9	17.9		5.6								0.97
MAPRite & Zn	12.3	18.3		5.0				0.30				0.97
MAP Trace	11.1	22.6		1.9			0.15	0.30				0.95
MAP Trace Manganese	10.8	22.0		2.4			0.08	0.15		0.90		0.96
MAP & Zn	10.0	21.9		1.5				1.00				0.95
MAP & Zn Lite	10.6	22.4		1.7				0.50				0.95
MAXamGold	16.0	11.3		12.9			0.08	0.15				0.98
MAXamRite	12.9	18.6		5.9			0.10	0.20				0.97
MAXamStar	14.5	14.9		9.4			0.10	0.20				0.97
Vigour®	10.0	12.0	12.0	5.0			0.10	0.20				1.03
Vigour Boost	8.6	11.6	16.4	3.9			0.09	0.18				1.03
Vigour & Mn	9.7	13.6	9.0	5.0			0.08	0.15		1.50		1.02
Vigour Rich	10.2	13.8	10.0	4.5			0.10	0.20				1.02
Vigour Rite	10.5	16.9	6.5	3.6			0.10	0.20				0.99
Vigour Star	10.3	15.2	8.4	4.1			0.10	0.20				1.01

Product Range

Products	Nutrient Content (%)										Bulk Density (t/m³)
	N	P	K	S	Ca	Mg	Cu	Zn	Mo	Mn	
NITROGEN, POTASSIUM AND SULPHUR RANGE											
MAXam	21.0			24.0							1.03
Muriate of Potash			50.0	0.7							1.10
NitroMop	23.0		25.0	0.4							0.93
NitroPlus	32.5			13.0							0.89
NKS21	28.8		12.5	5.7							0.88
NKS32	25.6		16.5	5.3							0.91
Sulphate of Potash			41.5	17.0							1.28
Urea	46.0										0.75
Urea N-Shield Dual	45.9										0.75
Urea N-Shield NBPT	46.0										0.75
UreaPlus	36.8			8.9							0.85
UreaS	40.0			5.8							0.81
LIQUIDS RANGE											
MAXamFLO	22.0			6.2							1.26
UAN	32.0										1.32



Product Range

Products	Nutrient Content (%)										Bulk Density (t/m³)
	N	P	K	S	Ca	Mg	Cu	Zn	Mo	Mn	
PASTURE AND HORTICULTURE RANGE											
Irrigation	29.7	4.0	5.0	6.3							0.88
Pasture	7.3	17.9		5.3	7.0						1.03
Pasture Potash 11	2.5	6.2	32.5	2.4	2.6						1.08
Pasture Potash 21	3.6	9.0	25.0	3.0	3.5						1.06
Pasture Potash 31	4.4	10.8	20.0	3.4	4.2						1.06
Pasture Potash 32	3.1	7.7	28.5	2.7	3.0						1.07
Pasture Potash 41	4.9	12.1	16.5	3.7	4.6						1.05
Pasture Potash 51	5.3	12.9	14.0	4.0	5.0						1.05
Summit Hort	12.1	4.7	10.5	15.5		1.2	0.04	0.08		0.30	1.09
Super Copper Zinc		8.8		11.4	19.8		0.60	0.30			1.17
Super Copper Zinc Moly		8.8		11.3	19.7		0.60	0.30	0.060		1.17
SuperPasture	3.6	13.4		8.4	13.5						1.10
SuperPasture Potash 11	1.4	5.3	30.0	3.8	5.5						1.10
SuperPasture Potash 21	2.1	7.8	21.0	5.1	7.8						1.10
SuperPasture Potash 31	2.3	8.6	18.0	5.6	8.6						1.10
SuperPasture Potash 32	1.8	6.7	25.0	4.5	6.7						1.10
SuperPasture Potash 41	2.8	10.0	13.5	6.2	9.6						1.10
SuperPasture Potash 51	2.9	10.4	12.0	6.4	10.0						1.10
Superphosphate		8.9		11.5	20.0						1.17
Super Potash 11		4.5	25.0	6.1	10.0						1.14
Super Potash 21		6.0	16.5	7.9	13.4						1.15
Super Potash 31		6.7	12.5	8.8	15.0						1.15
Super Potash 32		5.3	20.0	7.2	12.0						1.14
Super Potash 41		7.1	10.0	9.3	16.0						1.16
Super Potash 51		7.4	8.5	9.7	16.6						1.16

FODDER RANGE											
	N	P	K	S	Ca	Mg	Cu	Zn	Mo	Mn	(t/m ³)
Dairy	14.6	8.0	12.5	9.3							1.00
Dairy N	22.2	6.0	10.0	6.7							0.94
Dairy S	15.9	6.0	10.0	12.7							0.99
Dairy TE	12.0	8.5	12.5	9.9			0.06	0.11			0.99
Fodder Max	30.4		7.5	8.5							0.87
Grass Boost	13.9		17.0	16.1							1.00
Graze Extra	26.3	3.9	8.5	6.2							0.89
Hay	13.6	3.2	16.5	12.7			0.02	0.03			1.01
Hay Special	18.6	2.8	16.5	8.4			0.01	0.03			0.97
NKS Spring	22.0		14.0	10.9							0.94

BLENDING PRODUCTS											
Boron			Calciprill			Cobalt			Copper		
Iron			Magnesium			Magprill			Manganese		
Molybdenum			Selenium			Sulphur			Zinc		

Liquid Fertilizers

UAN and MAXamFLO are quality liquid fertilizers manufactured at our Kwinana, Geraldton and Esperance depots. They are stable in storage and offer farmers benefits in on-farm logistics and efficiencies in cropping operations.

	Analysis (%) N	S	Bulk Density (t/m ³)
UAN (w/w)	32		1.32 (kg/l)
UAN (w/v)	42.2		0.76 (l/kg)
MAXamFLO (w/w)	22	6.2	1.26 (kg/l)
MAXamFLO (w/v)	27.7	7.8	0.79 (l/kg)

As MAXamFLO and UAN are sold by weight and generally used by volume, converting between tonnes and litres is often required when budgeting for and using liquid fertilizers.

Conversions	Tonnes	
Litres	UAN	MAXamFLO
10,000	13.2	12.6
20,000	26.4	25.2
30,000	39.6	37.8
40,000	52.8	50.4
50,000	66.0	63.0

Taking this into account, we have developed a series of easy-to-use fertilizer calculators on the Summit App.

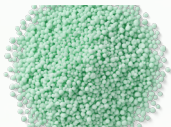
- 1 litre of UAN weighs 1.32 kg.
- 1 litre of MAXamFLO weighs 1.26 kg.

Application Rates

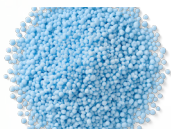
	Urea	UAN	MAXamFLO		UreaPlus	
N Rate (kg/ha)	kg/ha	l/ha	l/ha	S (kg/ha)	(kg/ha)	S (kg/ha)
10	22	24	36	2.8	27	2.3
20	43	47	72	5.6	54	4.5
30	65	71	108	8.5	81	6.8
40	87	95	144	11.3	108	9.0
50	109	118	180	14.1	134	11.3

For more information on the compatability of UAN and MAXamFlo with commonly used herbicides, insecticides and fungicides visit summitfertz.com.au or the Summit app.

N-Shield Range



- Single mode of action N-(n-butyl) Thiophosphoric Triamide (NBPT) urease inhibitor.
- Prevents ammonia (NH_3) loss via volatilization by slowing down the action of urease enzymes.



- Dual mode of action NBPT urease inhibitor & Dicyandiamide (DCD) denitrification inhibitor.
- DCD reduces the leaching of nitrates (NO_3^-) and formation of the potent greenhouse gas, nitrous oxide (N_2O).

ALOSCA Granular Inoculants

Summit partners with ALOSCA Technologies to offer granular legume inoculants pre-blended into fertilizer for added convenience to growers.

ALOSCA granular inoculants activate on the same seasonal triggers as the sown legume, maintaining viability of the Rhizobia bacteria until required by the plant.

This service is available at all Summit depots but as it's a biological product, we require advance notice to ensure product availability.

- The below groups can be mixed with fertilizer to supply inoculant:
 - C (Sub-Clover)
 - E (Pea/Lentil and Vetch)
 - GS (Lupin and Serradella)
- Use rates of 6-10kg per hectare:
 - row spacing dependent.



BiOWiSH Range

BiOWiSH is an enhanced efficiency fertilizer (EEF) microbial technology designed to improve nutrient uptake by enhancing root development and supporting beneficial soil biology. By forming a symbiotic relationship with plant roots, BiOWiSH helps plants access nutrients more efficiently, supporting stronger growth and improved yield potential.

- Average yield increase of 7.7% across 1,600 international trials across many crop species.
- 29 local trials (2024-2026) showed biomass increases across all crops tested, with this leading to consistent yield increases in canola and protein increases in wheat.
- Flexible application options, available pre-coated on Summit fertilizer or for on-farm mixing with UAN to suit different farming systems.

BiO CL

Granular fertilizer is coated on collection at the depot (prior notice required).

BiO CP

Water soluble bacterial solution for mixing and applying on-farm.

- Available in 15kg boxes direct from your Local Area Manager.
- Application Rate: 250 - 300g/ha



In both images, BiOWiSH treated crop is on the left hand side. Yield increase and positive economic return was observed.



Fertilizer Coating

Our fertilizer coating service offers growers a safer, easier and more efficient option compared to completing the job on-farm. With our state of the art equipment, products can be coated on the majority of granules, which is vital to ensure efficacy and distribution.

2.5 to 5 litres per tonne provides optimal coverage whilst maintaining fertilizer quality.

Impact and Endure

- Active ingredient: Flutriafol
 - Impact (250g per litre): label rates 200-800ml per hectare.
 - Endure (500g per litre): label rates 100-400ml per hectare.
- Long lasting control of Blackleg in canola and various root and leaf diseases of cereals such as Powdery Mildew and Take-all.

Uniform®

- Active ingredients: Azoxystrobin (322g per litre) and Metalaxyl-M (124g per litre).
- Label rates from 200 to 400ml per hectare.
- Provides control of Rhizoctonia and Pythium in wheat & barley, in addition to control and suppression of various other fungal diseases.

Humates

FertiCoat is available to be applied to granular fertilizer on despatch.



Nutrient Removal

Products									
	N	P	K	S	Ca	Mg	Cu	Zn	Mn
	kg/tonne					g/tonne			
Wheat	23	3	4	1.4	0.33	0.93	5	29	40
Barley	20	2.9	4.4	1.1	0.3	1.08	3	15	11
Oats	16	3	4	1.5	0.5	1.0	3	17	40
Canola	40	6.5	9.2	9.8	4.1	4.0	4	40	40
Lupins	51	3.8	8.8	3.1	1.7	1.7	5	30	60
Chickpeas	34	3.8	8.9	1.8	1.1	1.2	7	38	34
Faba Beans	39	3.8	9.8	1.4	1.1	1.0	10	28	30
Field Peas	37	4.0	8.2	2.0	0.7	1.2	5	35	14
Hay - cereal	15	1.0	15	1.0	0.5	1.1	5	12	40
Straw - cereal	7	0.7	10	0.7			3	3	
Milk	5.7	0.95	1.4	0.3	1.2	0.12			
Greasy Wool	170	0.26	15.8	28.5	1.2	0.3			
Sheep - Live	34	7.0	2.3	4.0	14.4	0.4			

Note: These are averages, with variances up to 50% under differing conditions.

Finance

We offer a range of payment options to help with flexibility

We offer a range of convenient payment options to suit your needs, including cheque, BPAY, electronic funds transfer (EFT) and flexible credit options.

Financing your Fertilizer

Once approved for credit, bookings and collections are made even easier, as there is nothing to pay before pick-up. All our credit options apart from Deferred Harvest Terms are 'evergreen' meaning there is no need to reapply every time fertilizer is purchased.

Scan the QR code for more information:

or give us a call on: **08 9439 8903**



Disclaimer: Summit Fertilizers ABN 49 058 794 737 does not provide financial advice in any way. This is not a financial recommendation. We urge farmers to seek advice from a licensed financial advisor before entering into any credit contract with Summit. Full terms and conditions available on the Summit website.



29 Ocean Street,
Kwinana Beach WA 6167

X  @summitfertz

www.summitfertz.com.au

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